

ELECTROMED, INC.

Creating superior care through innovation®

FOR IMMEDIATE RELEASE

Contact

Robert D. Hansen
Chairman and Chief Executive Officer
Electromed, Inc.
952-758-9299
bhansen@electromed.com

Pankti Shah
Director of Strategic Marketing
The Event Group, Incorporated
763-548-1304
pankti.shah@eventshows.com

ELECTROMED, INC. PARTNERS WITH LEADER HEALTHCARE FZCO TO DISTRIBUTE THE SMARTVEST AIRWAY CLEARANCE SYSTEM IN THE GCC REGION

New Prague, Minnesota- January 11, 2012- Electromed, Inc. (NYSE Amex: ELMD), has announced an exclusive partnership with Leader Healthcare FZCO for sale and distribution of its flagship product, the SmartVest® Airway Clearance System. Leader Healthcare FZCO, headquartered in Dubai, caters to the Specialty Healthcare needs of the Medical Fraternity in the GCC (Gulf Cooperation Council) Region (United Arab Emirates (UAE), Saudi Arabia, Kuwait, Qatar, Oman, and Bahrain) and represents a significant number of product lines in multiple health care fields.

“Possibilities for better health know no borders,” said Robert D. Hansen, CEO of Electromed, Inc. “Caring for and treating people with impaired lung functions is a very large need both in hospitals and in homes. The Electromed, Inc.'s SmartVest® Airway Clearance System delivers a clinically effective HFCWO treatment. HFCWO treatment has been reported to reduce lung infections, lowering both human misery and care costs. Home care offers major opportunities for health system savings and we welcome the opportunity to extend our products and our services through Leader HealthCare FZCO, a Rising Star in Middle Eastern medicine.”

Representatives from Leader Healthcare FZCO and Electromed, Inc. Corporate will be displaying the SmartVest® Airway Clearance System at Arab Health 2012, the largest healthcare exhibition & congress in the Middle East, from January 23 – 26, 2012 at the Dubai World Trade Centre. During the four day period, over 71,000 healthcare professionals and 3,000 exhibiting companies from 60+ countries around the world will be present at this event. Leader Healthcare FZCO and Electromed, Inc. representatives can be found in Exhibit Hall 4, Stand 4D30.

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About Electromed, Inc.

Electromed, Inc., founded in 1992 and headquartered in New Prague, Minnesota, manufactures, markets, and sells products that provide airway clearance therapy, including the SmartVest[®] Airway Clearance System and related products, to patients with compromised pulmonary function. Further information about the Company can be found at www.Electromed.com.