



PRESS RELEASE
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Jeffrey Skeim Promoted to National Sales Coach, at Electromed, Inc.

NEW PRAGUE, MINNESOTA, February 5, 2010 – Bob Hansen, Chairman and CEO of Electromed, Inc. announced today that, "Jeff Skeim of Tampa, Florida has accepted the position of "National Sales Coach" for Electromed, Inc. He will be responsible for further advancing the sales and service effectiveness of each Clinical Area Manager (CAM) consistent with the goals, plans, and counsel of their Regional Sales Managers. This assignment recognizes the extraordinary progress he has made in capturing the needs and opportunities presented in Florida. His energy, professional sales skills, dedication to the Company's goals, and goodwill toward his colleagues can help propel each CAM's advancement to a higher level of annual sales performance and personal income. Marty Davig, National Manager-Sales, observed that, "Jeff's outstanding record of growth is a source of encouragement to all of us. His experience in disciplined sales planning, execution, and perseverance can provide important guidance to entire sales staff."

In response to this new role, Jeff stated that "It is my honor and pleasure to accept the role within Electromed, Incorporated. I look forward to my varied responsibilities to train, mentor, provide ongoing sales/territory management advisement for our Clinical Area Managers and to achieve future objectives as we move forward in the journey of this thriving company. Thank you for the opportunity to apply my skills and experience for the benefit of this great company of dedicated professionals that are Electromed, Inc."

After graduating the University of South Florida with a Bachelor of Arts in Marketing, Jeff has achieved his sales tenure in medical service related and pharmaceutical industries. Prior to joining Electromed, Inc. in 2007, Jeff brings experience in capital equipment related sales including vital signs monitoring, imaging, wound care, medical bed/patient handling equipment, and respiratory therapy related devices.

Jeff earned many titles throughout his career some of which include Regional Leader at Lederle Laboratories, Rookie of the Year and Regional Leader of the Year while with Becton Dickinson, Sales Leader of the Year at MedStar Medical of Tampa, Fl and contributed to the Tampa UHS Office's status as "Large UHS Office of the Year" as sales representative. Jeff supports his local American Lung Association organization, in addition to other charities.

Electromed Inc. is the innovative leader in the development, manufacturing, and worldwide sales of the SmartVest® Airway Clearance System, a patented medical device that uses High Frequency Chest Wall Oscillation (HFCWO) to provide Chest Physiotherapy (CPT). HFCWO has been proven to clear the lungs of excess mucus and improve lung drainage, thereby reducing lung infections. Electromed, Inc., the first to provide a portable, programmable, and multi-positional operating system, takes pride in claiming its place as the "Innovative Leader in Airway Clearance."

For more information on the SmartVest® Airway Clearance System or HFCWO therapy, contact Electromed, Inc. at info@electromed.com or 800-462-1045 or visit www.electromed.com.

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