



PRESS RELEASE  
FOR IMMEDIATE RELEASE  
February 5, 2010

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**R. Alan Leonard Promoted to Regional Sales Manager, East Coast, at Electromed, Inc.**

NEW PRAGUE, MINNESOTA, February 5, 2010 – Bob Hansen, Chairman and CEO of Electromed, Inc., announced that, “Mr. Rick Leonard of Atlanta, Georgia has accepted the position of Regional Sales Manager for the U.S. East Coast.” Bob noted that Rick has been providing steady sales increases in his own Gulf States region of Louisiana, Mississippi, and Georgia. Having served for more than nineteen years as a senior manager for respiratory care at Duke University, Rick possesses a commanding knowledge of the importance respiratory therapists bring to personal care, especially the role which HFCWO (High Frequency Chest Wall Oscillation) therapy plays in the management of chronic airway clearance conditions among a large population of pulmonary patients.

In response to this new role, Rick stated "I look forward to assisting in the continued growth of Electromed as a Company and assisting each member of the sales team in achieving their greatest potential."

During his tenure in the respiratory industry, Rick has been presented with numerous awards such as “Outstanding Young Men of America” as well as “Practitioner of the Year” for the North Carolina Society for Respiratory Care, of which he has served as President. He is also a loyal member of the AARC.

Prior to joining Electromed, Inc. in 2008, Rick held leadership positions in the respiratory industry including Director Respiratory Care/Technical Director Extracorporeal Life Support Program at Duke University Medical Center and the Director of Physician Relations/Business Development at the Hospital Corporation of America. In addition, Leonard is a published respiratory industry author. Some of his publications include *Comprehensive Respiratory Care-Neil MacIntyre, MD, editor-Chapter-Non Traditional Mechanical Ventilatory Support* and *Pediatric Intensive Care-Mark Rogers, MD, editor-Chapter-High Frequency Mechanical Ventilation and ECMO Support*.

Electromed Inc. is the innovative leader in the development, manufacturing, and worldwide sales of the SmartVest® Airway Clearance System, a patented medical device that uses High Frequency Chest Wall Oscillation (HFCWO) to provide Chest Physiotherapy (CPT). HFCWO has been proven to clear the lungs of excess mucus and improve lung drainage, thereby reducing lung infections. Electromed, Inc., the first to provide a portable, programmable, and multi-positional operating system, takes pride in claiming its place as the "Innovative Leader in Airway Clearance."

For more information on the SmartVest® Airway Clearance System or HFCWO therapy, contact Electromed, Inc. at [info@electromed.com](mailto:info@electromed.com) or 800-462-1045 or visit [www.electromed.com](http://www.electromed.com).

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